

## Conference on Innovation Procurement

17<sup>th</sup> – 18<sup>th</sup> October 2017

Update 13 October 2017

### 16<sup>th</sup> October

Venue: Lounge 24, Radisson Blu Sky Hotel Tallinn (Rävala puistee 3, 10143 Tallinn)

*No transportation will be provided to the venue*

19:00–21:00 Welcome reception and early registration

### 17<sup>th</sup> October

Venue: Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)

08:00 *Transfer from Nordic Hotel Forum – Radisson Blu Hotel Olümpia (08:15) to the venue*

08:15 *Transfer from Radisson Blu Sky Hotel Tallinn to the venue*

08:00–09:00 Registration and welcome coffee

#### 09:00–09:15 **Welcoming words**

**Urve Palo**, Minister of Entrepreneurship and Information Technology, Estonia

#### 09:15–09:45 **Keynote – How to mainstream innovation procurement in Europe?**

**Gerard de Graaf**, Director, Digital Single Market Directorate, DG CNECT, European Commission

#### 09:45–10:20 **Public procurement of innovation – the policy logic behind the strategic use of procurements**

**Veiko Lember**, Senior Research Fellow, Tallinn University of Technology, Estonia

#### 10:20–11:00 **e-solutions in Estonia – living proof of innovation procurements**

**Andres Kütt**, Former advisor, Information System Authority, Estonia

11:00–11:30 Coffee break

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**11:30-12:45** **Panel discussion:** Innovation procurement as driver for economic growth and address societal challenges  
Moderator: **Gaynor Whyles**, Director, JERA Consulting Ltd

**Helen Köpman**, Deputy Head of Unit, Start-ups and Innovation Unit, Digital Single Market Directorate, DG CNECT, European Commission

**Andreas Nemeč**, Managing Director, Federal Procurement Agency BBG, Austria

**Evelin Pärn-Lee**, Tallinn University of Technology, Estonia

**Kalev Pihl**, CEO, SK ID Solutions, Estonia

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12:45-13:55 Networking lunch

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**13:55-16:00** **Session:** Innovation procurement experiences (*Examples and analysis of innovation procurements across Europe*)  
Moderator: **Gaynor Whyles**, Director at JERA Consulting Ltd

**Innovation methods for award procedures of ICT learning in Europe, IMAILE**

**Ellinor Wallin**, IMAILE project manager, Sweden

**Teemu Laitinen**, CEO Almerin, Finland

**Andrea Contino**, AMIGO, Spain

**Sweden's electric roads for heavy vehicles pre-commercial procurement**

**Anders Bylund**, Head of Rail and Road Electrification, Siemens Mobility, Sweden

**London underground PROLITE lighting PPI procurement, winner of the PROCURA+ Award Innovation Procurement of the Year 2016**

**Leon Smith**, Manager technology and innovation, Transport for London, UK

**David Bide**, Commercial Director, ArmadilloLED – Evolution In Lighting, UK

**Telemedicine for Intensive Care Units procurement, THALEA**

**Dr. Gernot Marx**, Professor of Anesthesiology and Critical Care Medicine and Chair at the University RWTH Aachen, Germany

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16:00-16:30 Coffee break

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**16:30-17:30** **Panel discussion:** Benchmarking the progress on innovation procurement across Europe: EU member states (**Austria, Finland, Estonia**, and **European Commission**) policy and measurement framework for innovation procurement  
Moderator: **Gaynor Whyles**, Director, JERA Consulting Ltd, UK

**Eva Buchinger**, Policy Advisor, Austrian Institute of Technology, Austria

**Ville Valovirta**, Senior Scientist, Innovations, Economy and Policy, VTT Technical Research Centre of Finland, Finland

**Paul Jaakson**, Innovation procurement policy expert, Ministry of Economic Affairs and Communications, Estonia

**Vasileios Tzanidis**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission

17:45	<i>Transfer from venue to Radisson Blu Hotel Olümpia – Nordic Hotel Forum</i>
17:45	<i>Transfer from venue to Radisson Blu Sky Hotel Tallinn</i>

18:30	<i>Transfer from Radisson Blu Hotel Olümpia – Nordic Hotel Forum (18:45) to the reception</i>
18:30	<i>Transfer from Radisson Blu Sky Hotel Tallinn to the reception</i>
18:30	<i>Transfer from Hotel Palace to the reception</i>

Venue: Energy discovery centre (Põhja puiestee 29, 10415 Tallinn)

**19:00-22:00 Networking Reception and 2017 Procura+ Awards Ceremony** on Sustainable and Innovation Procurement with support of ICLEI and European Commission

The Procura+ Awards recognise three categories of excellence: Sustainable Procurement of the Year; Innovation Procurement of the Year; and Tender Procedure of the Year.

22:00	<i>Transfer from the reception to Radisson Blu Sky Hotel Tallinn</i>
22:00	<i>Transfer from the reception to Nordic Hotel Forum – Radisson Blu Hotel Olümpia</i>
22:00	<i>Transfer from the reception to Hotel Palace</i>

## 18<sup>th</sup> October

Venue: Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)

08:00 Transfer from Nordic Hotel Forum – Radisson Blu Hotel Olümpia (08:15) to the venue

08:15 Transfer from Radisson Blu Sky Hotel Tallinn to the venue

08:00–09:00 Welcome coffee

**09:00–10:00 Panel discussion:** Bottlenecks and incentives in the implementation of innovation procurements – **Lithuanian, Dutch** and **German** examples

Moderator: **Gaynor Whyles**, Director, JERA Consulting Ltd, UK

**Sigutė Stankevičiūtė**, Expert, Agency for Science, Innovation and Technology, Lithuania

**Wouter Stolwijk**, Procurement expert, Ministry of Economic Affairs, The Netherlands (former director of PIANOo)

**Doris Scheffler**, Competence Centre for Innovative Procurement (KOINNO), Germany

**10:00–10:45 Presentation:** HORIZON 2020 funding instruments for innovation procurement

**Vasileios Tsanidis**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission

10:45–11:15 Coffee break

**11:15–12:30**

### Parallel Sessions

	1	2	3
	<p><i>On thematic domains in which there are HORIZON 2020 calls with innovation procurement funding in the draft 2018–2020 work programmes</i> Presentations by participants – discussion and networking</p>		<p><i>Innovation Procurement in the Energy Sector – case examples and lessons learned (EU and national PCPs and PPIs)</i></p>
	<p>Interactive session on innovative health and care services: diagnosis and integrated care</p> <p>Introduction and moderation:</p> <p><b>Sasa Jenko</b>, DG Research &amp; Innovation, European Commission</p> <p><b>Jean-Luc Sanne</b>, DG RTD, European Commission</p>	<p>Interactive session on open call for any area of public interest requiring ICT-based solutions</p> <p>Introduction and moderation:</p> <p><b>Vasileios Tsanidis</b>, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission</p>	<p>Introduction and moderation:</p> <p><b>Stephan Corvers</b>, Corvers Procurement Services, The Netherlands</p> <p><b>SPEAKERS:</b></p> <p><b>Philipp Tepper</b>, Coordinator, Sustainable Economy and Procurement, ICLEI – Local Governments for Sustainability, European Secretariat – SMART SPP, Germany</p> <p><b>Philippe Segers</b>, PRACE 3IP project, France</p>

<p><u>SPEAKERS:</u>  <b>Marc Van den Bulcke</b>,        Head Cancer Centre, OD        Public Health and        Surveillance Scientific        Institute of Public Health,        Belgium</p> <p><b>Dr. Alexander Pimperl</b>,        OptiMedis AG, Germany</p> <p><b>Toni Dedeu</b>, Agency for        Healthcare Quality &amp;        Assessment, Spain</p>		<p><b>Gaynor Whyles</b> – Learning and        insights from the CEPPI project,        Director, JERA Consulting Ltd., UK</p> <p><b>Robert Schwertner</b>, PCP        Programme Manager, Heating and        cooling of historic buildings,        Austrian Research Promotion        Agency – FFG, Austria</p>
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12:30–13:30    Networking lunch

13:30–14:45

**Parallel Sessions**

1	2	3
<p><i>On thematic domains in which there are HORIZON 2020 calls with innovation procurement funding in the draft 2018–2020 work programmes.</i>            Presentations by participants – discussion and networking.</p>		<p><i>eafip toolkit and how to implement a PCP or PPI in a hands-on way</i></p>
<p>Interactive session on innovative health and care services: ICT for health and active ageing</p> <p>Introduction and moderation:  <b>Jaakko Aarnio</b>, DG Communications Networks, Content and Technology, European Commission</p> <p><u>SPEAKERS:</u>  <b>Ann Williams</b>, Commissioning and Contract Manager, Liverpool City Council, UK</p> <p><b>Ramon Maspons Bosch</b>, Chief Innovation Officer (CINO), Agència de Qualitat i Avaluació Sanitàries de Catalunya (AQuAS), Spain</p>	<p>Interactive session on Security</p> <p>Introduction and moderation:  <b>Paolo Salieri</b>, DG Migration and Home Affairs, European Commission</p> <p><u>SPEAKERS:</u>  <b>Pantelis Michalis</b>, KEMEA, EWISA project, Greece</p>	<p><b>Oana Voda</b>, Corvers Procurement Services, The Netherlands</p>

14:45–15:15    Coffee break

**15:15-16:15****Panel discussion:** *Link between innovation and green procurement*Introduction and moderation: **Stephan Corvers**, Corvers Procurement Services, The Netherlands**Hugo-Maria Schally**, Head of Unit, Sustainable Production, Products and Consumption, DG Environment, European Commission**Marcin Kautsch**, PPI coordinator, Sucha Beskidzka hospital PPI procurement, Poland**Kaupo Heinma**, Head of Environmental Management Department, Ministry of the Environment, Estonia**Diego Macchiella**, Viveraqua, Smart.met PCP project, Italy  
**Sara Bedin**, Expert, Smart.met PCP project, Italy**Parallel session:** *Health sector networking session*

Introduction and moderation:

**Jaakko Aarnio**, DG Communications Networks, Content and Technology, European Commission**16:15-16:30****Conference conclusions****Paul Jaakson**, Innovation procurement policy expert, Ministry of Economic Affairs and Communications, Estonia

16:30

*Transfer from venue to airport*

16:30

*Transfer from venue to Radisson Blu Sky Hotel Tallinn, Nordic Hotel Forum and Radisson Blu Hotel Olümpia*

\*Organisers reserve the right to change the content of the agenda at our discretion

**Organisers:**
 REPUBLIC OF ESTONIA  
 MINISTRY OF ECONOMIC AFFAIRS  
 AND COMMUNICATIONS
**Partners:**
 PROCURA+  
 European Sustainable  
 Procurement Network
